

SILGO

Specialists in Quality Lubricants



Power Industry Lubricants

Gas-Engine Oils



Turbine Oils



Transformer Oils



Grease



Shell Lubricants
Authorised Distributor

Lubricants & Grease for use in Power Generating Machinery



Shell **Myself** - Stationary Gas-Engine Oils

Designed to offer optimum value to equipment operators, by minimising deposit build-up and keeping engines clean

OEM Approvals:

Caterpillar, GE-Jenbacher, Rolls-Royce, Waukesha, MAN & Mitsubishi

"Shell named GE-Jenbacher recommended oil supplier"

Shell **Turbo** - Turbine Oils

Helps your turbines perform to their full operating potential.

Designed to have rapid air release and excellent filterability

OEM Approvals:

Alstrom, Dresser Rand, General Electric & Siemens Power

Shell **Diala** - Transformer & Electrical Oils

Designed to help protect equipment and ensure efficient operation through, reducing operating temperatures and protecting against unplanned downtime. Available with Gas-to-liquid technology

OEM Approvals:

Shell **Gadus** - Grease

High technology greases designed to give optimum performance for grease lubrication in industrial bearings

Contact us!

✉ sales@silgo.co.uk

☎ 01708 865 665

Minimising Downtime Under Continuous Operating Conditions



Keeping your machinery operating efficiently:

Every part of your machine and process has been meticulously engineered, so you want to be sure that you choose a lubricant that has been designed to ensure your equipment is well protected and works efficiently.

Using the correct Lubricant can help to reduce maintenance costs, reduce operational costs and increase the service life and productivity of your power-generating machinery.

Poor lubricants and lubricating practices can mean equipment downtime. In the power industry, you are constantly striving to improve efficiency and operational reliability, by avoiding lost output and reducing maintenance costs.

Lubricants designed to reduce ownership costs:

Enhanced Protection

Helping to protect your equipment from the effects of corrosion and to minimise the build-up of deposits

Reduced Lubricant Consumption

Promoting exceptional oil life under continuous operating conditions

Improved Efficiency

Helping your machinery perform to its full operating potential. Designed to have rapid air release and excellent filterability characteristics

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First Class Technical & Product Support



Technical Support and Advice:

Our experienced lubricants specialists are fully trained to provide in-depth technical and product support. Helping you to maximise the benefits from your lubricants, including product recommendations, application guidance as well as advice on lubricant best practices.

Fluid Management Service:

We can provide lubricant and coolant management services to maximise the productivity and cost benefits, including:

- **Site Surveys:** Reducing complexity and improving control.
- **Safety:** Health and Environment advice and support.
- **Technical support:** ensuring that correct fluid technology is adopted.

Technical Datasheets:

We can provide Material Safety Datasheets (MSDS) and Technical Datasheets (TDS) for all of the lubricant products we supply.

Oil Condition Reports:

Ensure your equipment and lubricants are in optimum working order through our oil condition monitoring service. The service could help you save money and time by identifying potential oil or equipment failures before they become critical.

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Lubricants - Small Cost, Big Impact



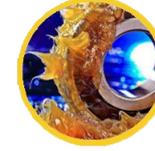
Gas-Engine Oils



Turbine Oils



Transformer Oils



Grease

Effective lubrication can help companies reduce the total cost of ownership (TCO) through lower maintenance costs, reduced unplanned downtime, and productivity improvements.

This study commissioned by Shell Lubricants and conducted by independent research firm Edelman Intelligence, polled 493 decision-makers in the manufacturing industry in eight countries (Brazil, Canada, China, Germany, India, Russia, the UK and the US) from November to December 2015

1. Total Cost of Ownership (TCO) is defined by Shell Lubricants as the total amount spent on industrial equipment, including cost of acquisition and operation over its entire working life, including costs of lost production during equipment downtime
2. Potential impact calculated based on Shell Lubricants site surveys with customers.
3. Recommended procedures are delivery and storage, oil change, oil dispensing systems, efficient grease lubrication systems, oil analysis and training employees in lubricant selection or management.
4. \$ figure based on converting local currency into equivalent \$ amount

- 6 in 10 companies are unclear how lubrication can influence unplanned downtime or equipment availability
- In reality lubricants can impact up to 30% of maintenance budget
- Only 1 in 4 have all the correct lubrication management procedures in place
- 20% believe unplanned equipment shutdowns due to their incorrect lubricant selection and/or management have cost their business \$250,000 or more.

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A Truly National Lubricants Business



About Silgo Lubricants:

Silgo Lubricants alongside Gleaner Oils specialise in supplying quality lubricants and grease, providing a truly national lubricants service. Silgo Lubricants have over 30 years' experience as a dedicated lubricants specialist. Gleaner Oils has over 60 years' industry experience as a fuel distribution company supplying oil, lubricants and grease.

Together we offer a comprehensive range of products, blended to the highest standard of excellence. We can provide lubricants from some of the world's largest manufacturers of lubricants and grease. All the while backed up by our first class technical support, excellent delivery and customer service.

Reliable Delivery Across the UK:

To ensure your business operates smoothly, we provide a reliable delivery service across the UK. Our national network ensures we are able to fulfil orders across the UK. Through our depots, warehouses and distributors across the country we have the infrastructure in place to support your business and provide a consistent delivery service.



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